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The Latest Findings From Prominent Industry Researchers.

H'OOd **For Thought**

Service technicians should keep in mind that even ants like a little variety in their diet.

By John Klotz, Byron Reid, Dave Williams and Karen Vail

practices and the baits technicians use to control them. Ideally, sanitation problems can be corrected, so that baits don't have to compete with other foods in the location, thus forcing the ants to feed on whichever bait technicians provide them.

BAIT REVIVAL. Although ant baits have a long history in the pest control industry, there is renewed interest in their formulation and development. The new popularity of baits is most likely due to several factors, including public pressure to reduce pesticide use, current availability of insecticides well suited for this type of formulation and the numerous advantages offered by baits.

Baits are more target-specific than traditional ant control techniques, Service technicians have traditionally relied upon broadcast applications of insecticides in spot and perimeter treatments, thus placing heavy loads of broad-spectrum insecticides into the environment.

Ant baits are also more cost-effective compared to labor-intensive inspections to locate nests (which are often unsuccessful) and to treatment strategies which often involve invasive techniques like drilling and dusting. For example, technicians should exploit the natural foraging behavior of ants to recruit and share resources, thereby spreading the bait toxicant throughout the entire colony, and eventually destroying it.

On the negative side, baits tend to be slower-acting than sprays or dusts, sometimes requiring patience from a distraught customer. In such a case,

the technician needs to educate the customer about how baits work and the length of time required to gain control. The shelf-life of baits is also limited due to susceptibility of the attractant to spoilage.

However, in the long run the many advantages offered by baits far outweigh the disadvantages, which can be alleviated through customer education and new and improved bait formulations.

BAIT COMPONENTS. The baits service technicians typically use in the field consist of four basic components:

To An attractant, usually a food or pheromone that prompts ants to readily pick up the bait.

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Figure 1. An arena test conducted for carps rine which of eight different food types are most

The old saying "Variety is the

spice of life" is not only true for man.

it also rings true in the ant kingdom.

particularly as it relates to diet. Eating

the same thing over and over can be-

come boring, even to asts. Aithough

initially attracted, pest ants feeding

on the same bait may eventually lose

interest and stop feeding altogether.

will show renewed interest when a

different bait is offered. This behav-

ior should be suspected in cases where

baits have failed due to the ants'

apparent lack of interest in a particu-

lar bait, rather than concluding that

Like all living organisms, ants have

certain nutritional requirements such

as carbohydrates, proteins and fats. In

nature they obtain these essential nu-

trients from a varied diet of insect

prey (proteins and fats) and nectar,

aphid honeydew and other plant prod-

ucts (carbohydrates). Proteins are im-

portant for brood development and

carbohydrates serve as energy sources

for adult ants. These nutrients are

found in either liquid or solid form.

A BALANCED DIET. Ants natural-

ly strive for a balanced diet to

optimize the growth of the

colony. However, the amounts

of each of the three dietary

requirements necessary for

optimal growth may vary sea-

sonally. For example, carpen-

ter ants eat a diet rich in pro-

teins during broad develop-

ment, usually in the spring

and summer, but the colony

will begin to forage for carbo-

hydrates in late summer and

fall to meet the adult workers'

increased energy requirements (see Figure 2, page 48). "Bait

switching" is well documented

for Pharaoh ants that have sat-

isfied their appetite for one

food and then consequently chosen enother.

As pests in structures, the

enceddiet are limited only

opportunity for ants to achieve

by the occupants' sanitation

the bait itself is ineffective.

Often, these same "bored" ants

Service Technician

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2. A palatable carrier, which gives the physical structure, or matrix, to the bail.

3. A toxicant, which should be nonrepellent, provide delayed action, and be effective over at least a tea-fold dosage range.

To ther material added for reasons of formulation, such as emulsifiers, preservatives, waterproofing or antimicrobial agents.

Each of these components must be developed and tested for efficacy (see Figure 1). Currently, technicians can choose from a variety of baits whose efficacies range from marginal to excellent. (See Table 1 below for examples of baits that can be used with two common ant pests).

CHOOSING A BAIT. So how can

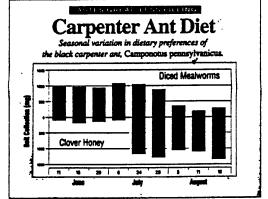


Figure 2. Seasonal variation in dictary preferences of the black curpenter and.

technicians deal with this bewildering array of baits currently on the market? The best test of a bait is how it works in the field. If the ants are attracted to the bait and are feeding, technicians have a good chance of eliminating the problem. If a technician has to control Pharaoh ants in a bakery, for example, he or she should choose a protein bait which will offer something new and not in competition with the surrounding carbohydrates available to the ants.

In a hospital, where Pharaoh ants are feeding on blood products (mostly protein), offering them a bait with sugar is a good idea. Or, if in this same situation the ants are feeding on glucose, offer them a protein bait. If the ants are not visiting the bait, change to another brand. This is usually sufficient to stimulate feeding again.

When Pharaohs reigned in Egypt, "food tasters" were employed to protect the rulers from poisoning. Fortunately for service personnel, but unfortunately for ants, technicians can trick the food tasters into feeding on poisoned baits, and sharing it with the entire colony, thus destroying it.

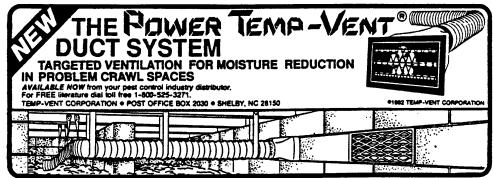
However, this only holds true if the bait contains a toxicant that is slow-acting. Fast-acting insecticides are only going to kill scout ants, allowing the queen, nest workers, and brood to survive and soon replace those few that are killed before sharing the poison with their nestmates. Slow-acting insecticides allow time for scout ants to recruit and exchange food, eventually destroying the entire nest when the toxicants reach lethal levels.

So in the future, technicians involved in ant control work should provide an abundant feast their ant guests cannot refuse — successive courses of delectable and effective ant baits.

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Food Preference: Insects, a	nimal and vegetable oils, sweets (sugars)	, boneydew, blood products.
Commercial Baits	Major Food Component	Texicant
Maxforce	Silkworm pupae	Hydramethylnon
Pro-Control	Peanut butter	Sulfluramid
Pharorid	Your choice*	Methoprene
Raid-Max	Peanut butter	Sulfluramid
Drax	Mint apple jelly	Boric acid
Terro II	Corn syrup-like	Boric acid
ePagammandade I has now	• •	rio or nearly hyper and honey in a l
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ratio. FIRE ANTS (Solenopsis s Food preference: Insects, an Commercial Balts Amdro	der, sponge cake and honey in a 2:1:1 ra pp.) imal and vegetable oils, honeydew, nects Major Food Component	ur. Toxicant
ratio. FIRE ANTS (Solenopsis s Food preference: Insects, an Commercial Baits	pp.) imal and vegetable oils, honeydew, nects Major Food Component Soybean oil & extruded	ur. Toxicant Hydramethylnon

Table 1. Taxicant and major food components of the most popular and baits used in the pest control industry.



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